

Mr. Duane Ackerman
August 1, 1997
Page 3

Kentucky Interconnection Agreement, based on language agreed to by our companies and approved by the Kentucky Commission, AT&T has the right to "purchase Unbundled Network Elements for the purpose of combining Network Elements... in any manner that it chooses to provide service." Again, the Eighth Circuit's July 18, 1997, decision affirmed this position. Any attempt by BellSouth to limit AT&T's ability in this regard clearly is improper.

Finally, I would like to believe that BellSouth values its relationship with AT&T and that BellSouth does not desire to delay AT&T's entry into local markets, as Mr. Coe's letter and your public pronouncements have claimed. However, "actions speak louder than words". To date, BellSouth has thwarted AT&T's market entry efforts whenever possible and has done little to treat AT&T as a valued customer. As indicated above, BellSouth's actions based upon a purported policy issue in Florida have set back AT&T's UNE testing in Florida several weeks. Likewise, when BellSouth provided an executed test agreement for UNE testing in Kentucky, it did so with the restriction that AT&T could only test UNE in Kentucky if the Florida UNE testing did not work out. These are but two examples of BellSouth's efforts to delay our market entry. In most, if not all, instances the delay greatly exceeds the bounds of "good faith difference in interpretations of the Telecommunications Act and various regulatory rulings" as Mr. Coe claims.

In light of the above, please confirm in writing that BellSouth will make combinations of UNEs, including those that replicate existing BellSouth services available, priced, provisioned, maintained and billed as UNEs. Anything less is contrary to the dictates of the Telecommunications Act and the Eighth Circuit's decision.

Sincerely,


William J. Carroll

cc: Charles B. Coe
Mark Feidler
Elton King



BellSouth Telecommunications, Inc. 404 927-7030
Suite 4514 Fax 404 524-1937
675 West Peachtree Street, N.E.
Atlanta, Georgia 30375

Charles S. Cox
Group President - Customer Operations

July 10, 1997

Mr. William J. Carroll
Vice President - AT&T
1200 Peachtree St., NE
Room 4170
Atlanta, GA 30309

Dear Jim,

This letter is in response to yours addressed to me dated June 13, 1997, concerning the pricing of Unbundled Network Elements. Your letter displays what appears to be a basic and substantial misunderstanding of Mark Feidler's letter of May 29, 1997.

First, BellSouth's May 29 letter does not reverse previous positions taken by BellSouth. Indeed, it does not even address testing of UNEs either in Florida or in Kentucky. BellSouth's position is and has been that it will cooperate in testing UNEs with AT&T. This includes testing in Florida and Kentucky. BellSouth has not refused to test UNEs with AT&T, and quite frankly I am not sure how you arrived at your mistaken conclusion that it had. It certainly cannot be based on any letter from BellSouth or your conversations with me. To the contrary, both Mark Feidler and Quinton Sanders spoke with Al Calabrese of AT&T within a few days of this question arising and assured him that we would continue UNE testing in Florida.

Second, while it is obvious that we disagree on the pricing of UNEs, BellSouth has not in any way denied that in Florida UNEs can be combined in any technically feasible manner. It should be readily apparent to anyone, however, that the technical feasibility of UNE combinations and their pricing are two completely different issues. With regard to the pricing of UNE combinations, the Florida Public Service Commission stated in PSC-97-0928-FDF-TP at pages 9 and 10 that it had set rates "only for the specific unbundled elements that the parties requested." The PSC went on to observe that it "would be very concerned if recombining network elements to recreate a service could be used to undercut the resale price of the service." Thus the FPSC does not seem to agree with AT&T regarding the pricing of recombined UNEs.

As information, BellSouth has adopted the following guidelines based upon the current state rulings and decisions. UNEs can be combined in any manner that is technically feasible. In every state but Kentucky, if two or more UNEs are combined by AT&T in a manner that produces essentially the equivalent of an existing retail service, then the combination will be priced, provisioned, maintained, and otherwise treated as a resold retail service with an indicator that this service was ordered as a UNE combination. In Kentucky, UNE combination orders, irrespective of whether such recombinations constitute the equivalent of an existing retail service, will be priced, provisioned, maintained, and otherwise treated as UNEs.

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I would note, in addition, that AT&T has not provided BellSouth with any specific information outlining the combinations of UNEs that AT&T expects to be ordering as a result of the Florida Arbitration Order. BellSouth is pursuing, initially in Kentucky, the product development of the following combinations of UNEs -- 2-wire analog loop with a 2-wire analog port (residence or business), 2-wire analog loop with a 2-wire analog PBX port, and a 2-wire analog loop with 2-wire analog PBX port with DID -- in an attempt to anticipate, and therefore, facilitate the availability of the combinations to AT&T. For UNE combinations other than these, BellSouth will either treat the combination as separate UNE orders or develop the capability to treat them as a new UNE combination product at the request of AT&T through the bona fide request process.

Also, let me address briefly your continued allegations concerning BellSouth's supposed delay of AT&T's entry into the local market. BellSouth has worked cooperatively with AT&T over many months in negotiating contracts with AT&T and in testing and implementing service. It is not the case that good faith differences in interpretations of the Telecommunications Act and various regulatory rulings between BellSouth and AT&T are indicative of any desire on BellSouth's part to delay AT&T's entry into local markets. The relationship between AT&T and BellSouth is a mature one which BellSouth values very much and BellSouth takes its responsibility for AT&T as its customer very seriously. I am disappointed that AT&T has misconstrued what seems to me to be differences of opinion and good faith efforts to negotiate mutually agreeable solutions as efforts to delay AT&T's business plans. That simply is not an accurate assessment of BellSouth's intentions or actions.

As we discussed yesterday, BellSouth Telecommunications ("BST") has recently announced an internal reorganization which is designed to better align BST's operations with the changed local telecommunications environment and to better meet the needs of CLEC customers like AT&T. As a result of this reorganization, I now will be focused on the retail business units of BST, and no longer have responsibility for the Inter-connection Services unit. Accordingly, I think future correspondence of this nature should be directed to Mark Feidler, and you should look to Mark for senior level attention to the resolution of these types of matters.

Sincerely,

Charlie



William J. (Jim) Carroll
Vice President

Room 4170
1200 Peachtree St., NE
Atlanta, GA 30309
404 810-7262

June 13, 1997

Charles B. Coe
Group President-Customer Operations
BellSouth Telecommunications, Inc.
Room 4514
675 W. Peachtree Street, NE
Atlanta, Georgia 30375

Dear Charlie:

I am writing to express my disappointment over recent BellSouth actions which have delayed AT&T's entry into the local market. This supplements our conversations in this regard.

By letter dated May 29, 1997 (Attachment A), BellSouth stated, among other things, that it was refusing to honor its obligation to provision and bill unbundled network elements ("UNE's") in Florida at the prices set by the Florida Commission for UNE's. Rather, BellSouth stated that it "intend[s] to treat requests for recombined UNEs which will substantially replicate existing retail services" as resold services.

The position taken by BellSouth in its May 29 letter constitutes a reversal from positions taken by BellSouth over months of meetings and negotiations regarding the provisioning and testing of unbundled network elements in Florida. When Ray Crafton and Al Calabrese of AT&T met with Mark Feidler of BellSouth and his staff on March 14, 1997, AT&T and BellSouth agreed that we would conduct testing in Florida to learn about the operational complexity we would face in ordering, provisioning and billing unbundled network elements. A significant reason for selecting Florida was that UNEs were available without restriction and therefore the parties could fully test all the interfaces, including the UNE billing interfaces. To this end, and because BellSouth had refused to sign the AT&T interconnection agreement in Florida, AT&T and BellSouth entered into a separate agreement for unbundled network element testing in Florida (Attachment B). That agreement specifically provides that such

testing is being conducted "to provide BellSouth and AT&T with on-line experience with the performance of the operational interfaces and business procedures developed by the parties." Under the agreement, BellSouth "will bill AT&T... at the rates set forth in the Florida Public Service Commission's Order...."

Moreover, BellSouth's UNE pricing position comes after the Florida Public Service Commission ruled in *three separate decisions* that AT&T can combine unbundled elements in any manner that is technically feasible, including recreating existing BellSouth services. Contrary to BellSouth's assertions, the only remaining UNE pricing issue open in Florida is whether the UNE prices ordered by the Florida Public Service Commission contain duplicate recurring and non-recurring charges when AT&T combines UNE's. The Florida Commission directed AT&T and BellSouth to negotiate resolution of this open issue—to date we have not reached agreement.

Although BellSouth's position was that it would not continue UNE testing in Florida because of BellSouth's UNE pricing policy position, you have assured me that BellSouth now will continue such testing. To that end, AT&T received BellSouth's letter dated June 9, 1997 from Quinton Sanders which states that, "we will continue testing in Florida for Unbundled Network Elements (UNE) ordering and billing." However, BellSouth's letter goes on to state that BellSouth's "position continues to be ...the pricing for recombined UNEs are the essential equivalent of BellSouth's retail services and we will treat requests for recombined UNEs in the same manner as requests for similar retail services." In light of this statement, once again I ask that you confirm that BellSouth will complete UNE testing in Florida that will include testing of the billing and usage data elements at the UNE rates set by the Florida Commission and not the resale rate.

It is important that we reach closure on the Florida UNE testing issue to avoid further delay. Contrary to your statement to me, BellSouth's actions in Florida have delayed AT&T/BellSouth UNE testing efforts by at least three weeks. The expected bill from BellSouth has been delayed from June 30, 1997, to at least July 20, which results in AT&T's development effort being delayed.

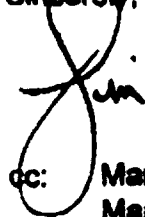
Furthermore, to protect against additional delay in AT&T's market entry plan, please take steps necessary to insure that BellSouth executes the attached agreement for UNE testing in Kentucky (Attachment C). AT&T

views this agreement as necessary protection to avoid any additional BellSouth policy reversals which could delay UNE testing completion in Florida. A copy of this agreement was forwarded to Mary Jo Peed earlier this week.

Finally, I wanted you to understand that AT&T takes exception to BellSouth's position on access, as articulated in the May 29 letter, when AT&T provides service through unbundled network elements. Clearly we disagree on this issue.

I look forward to hearing from you on the Florida and Kentucky issues as soon as possible.

Sincerely,

A handwritten signature in black ink, appearing to be 'M. Feidler', written over the word 'cc:'.

cc: Mark L. Feidler
Mary Jo Peed

ATTACHMENT 19

08/22/97 FRI 15:01 FAX 404 810 7840
08-22-97 02:45PM FROM BST CCS Pricing

304 810 7840
AT&T
TO 8/8107840

P002/J03

A.J. Calabrese
Date 8-22-97
Log Code 51



BellSouth Telecommunications, Inc.
Suite 4011
870 West Peachtree Street, N.E.
Atlanta, Georgia 30309

404 827-7000
Fax 404 521-2311

Mark L. Padden
President - Interconnection Services

cc: *Greaser*
Davenport
8-22
/C

August 22, 1997

William J. Carroll
Vice President
AT&T Communications, Inc.
Room 4170
1200 Peachtree Street
Atlanta, Georgia 30309

Re: Your letter to Duane Ackerman dated August 1, 1997

Dear Jim:

I am responding to your letter dated August 1, 1997 to Duane Ackerman. For your records, Duane Ackerman is the President and Chief Executive Officer of BellSouth Corporation, the parent corporation of BellSouth Telecommunications, Inc. Jere A. Drummond is the President and Chief Executive Officer of BellSouth Telecommunications, Inc.

As you mentioned in your letter to Duane, the 8th Circuit ruled on July 18, 1997, regarding the appeal of the FCC's first Order and Report. The 8th Circuit vacated the FCC's rule requiring incumbent local exchange companies to combine unbundled network elements for requesting carriers. The Court found that the plain language of the Act cannot be read to levy a duty on the incumbent LECs to do the actual combining of elements, but that a competing carrier may obtain the ability to provide telecommunications services entirely through an incumbent LEC's unbundled network elements. In light of these decisions of the 8th Circuit, BellSouth is currently reviewing the state commission decisions regarding access to unbundled network elements and the recombination of unbundled network elements to determine how BellSouth's current policies should change. While BellSouth has no legal duty to provide combinations of unbundled network elements to requesting carriers such as AT&T, BellSouth is examining, from a business perspective, the viability of such an offer. This offer will likely take the form of an offer of combining unbundled network elements for customers that reflects the increased risk and the risk sharing concepts put forth by the 8th Circuit. We would welcome the opportunity to meet with AT&T representatives to explore the business terms and conditions of such a professional offering.

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William Carroll

With regard to the issue of testing of ordering, provisioning, and billing of unbundled network elements in Florida and Kentucky, as Charlie Coe stated in his July 10, 1997 letter to you and as Quinton Sanders stated in his August 4, 1997 letter to Al Calabrese, BellSouth will cooperate in testing unbundled network elements with AT&T in Florida and Kentucky. The issue in Florida regarding the use of unbundled network elements has been the price for combinations of elements that replicate an existing service. This remains an issue even after the 8th Circuit's ruling. If AT&T wishes to have BellSouth deliver individual unbundled elements to AT&T, we will do so and will stand ready to engage in whatever testing is necessary after AT&T receives these elements. If AT&T wants BellSouth to do the combining of individual unbundled network elements, BellSouth will do so for operational testing purposes. As mentioned above, in light of the 8th Circuit Opinion, we will eventually need to agree on terms and conditions that appropriately reflect the risks associated with combining unbundled network elements beyond the testing phase. The companies agreed to move on with testing in Florida in spite of this issue and further agreed to add Kentucky as a testing site so that complete testing could be accomplished. Let me reiterate BellSouth's position on testing both companies capabilities regarding access to unbundled network elements--BellSouth will cooperate with AT&T in testing unbundled network elements in Florida and Kentucky.

Sincerely,



Mark Feidler

ATTACHMENT 20



William J. (Jim) Carroll
Vice President

Room 4170
1200 Peachtree St., NE
Atlanta, GA 30309
404 810-7252

VIA COURIER

August 29, 1997

Mr. F. Duane Ackerman
President and Chief Executive Officer
BellSouth Corporation
1155 Peachtree Street, Suite 2010
Atlanta, Georgia 30309

Dear Duane:

This addresses BellSouth's August 22, 1997, letter regarding my August 1st letter to you concerning the availability of Unbundled Network Elements (UNEs) and UNE testing in Florida and Kentucky.

From the outset, I must express my extreme disappointment in BellSouth's response. Generally, it is short on implementation details and tall on rhetoric and platitudes. Specifically, the history of our discussions on UNE availability and testing has been characterized by BellSouth's unwillingness to perform the testing to AT&T's specifications and unnecessary delays in meeting with AT&T to work out the detailed deliverables. The delays that AT&T has encountered in testing UNEs constitutes an unreasonable and unacceptable barrier to AT&T's market entry activities, and cannot continue.

Rather than responding to the issues raised in our letter, BellSouth glibly notes that "BellSouth is currently reviewing the state commission decisions regarding access to unbundled network elements and the recombination of unbundled network elements to determine how BellSouth's current policies should change." AT&T requires answers, not more delay while you once again reconsider "policy issues." Additionally, we continue to be disappointed at BellSouth's increasing tendency to push downward within BellSouth employee ranks, responsibility for critical issues. Duane, we need you to give the availability and testing of UNEs your personal attention, given the lack of progress over a period of many months dealing with others at BellSouth. Please confirm that you will do so.

Regarding the UNE testing for both Florida and Kentucky, AT&T wants to be sure that you clearly understand AT&T's UNE requirements, so that AT&T can translate BellSouth's asserted willingness to test UNEs into direct deliverables.

To date, AT&T has received two bills for the UNE testing in Florida. These bills reveal that BellSouth has yet to separately identify and bill AT&T for all of the UNEs included in the

Mr. F. Duane Ackerman

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platform combination. AT&T has been billed for four Port/Loop combination elements, along with applicable 911, directory listings, and franchise charges. In accordance with earlier discussions with the BellSouth billing subject matter experts ("SMEs"), the following elements also should be separately identified and billed on a monthly basis (at present, BellSouth provides billing for UNEs using two different existing billing systems - CRIS and CABS):

In the CRIS Bill

Interoffice Common Transport
Tandem Switching
Local Switching
Operator Call Processing
Directory Assistance Access Service
Directory Assistance Call Completion
Unbundled Loops
AIN
DA Number Services Intercept

In the CABS Bill

Directory Access to DA Service
SS7 Signaling
Directory Assistance Transport
Directory Assistance Database Service
Interoffice Transport Dedicated
Unbundled Packet Switching
800 Database
LIDB

Although prices for a few ordered elements in Florida have yet to be negotiated by AT&T and BellSouth, prices for all ordered UNEs have been established in Kentucky. In Florida, BellSouth should identify the elements on the bill for test purposes without setting forth a rate. In Kentucky, all UNEs and the appropriate rates should be displayed on the bill. AT&T is still uncertain when BellSouth expects it will be able to identify and bill all applicable UNEs in Florida and Kentucky. I ask that you provide me with the date when BellSouth will be able to identify and provide accurate billing for each of these UNEs in Florida and Kentucky.

Additionally, we have yet to receive the ~~daily usage~~ recordings that BellSouth agreed to transmit during the Florida test. AT&T needs BellSouth to confirm when it expects it will be able to transmit the recording information associated with these UNEs both in Florida and Kentucky. If BellSouth cannot transmit these usage recordings electronically, AT&T needs to know how BellSouth will make these usage recording categories available to AT&T. AT&T also requires specific information on the UNE concept test recording categories BellSouth will transmit to AT&T, i.e. appropriate local/IntraLATA/InterLATA originating and terminating records for all usage sensitive unbundled elements including originating local IntraLATA/InterLATA 8YY traffic in EMR format. You should know that AT&T has provided BellSouth its requirements on at least five separate occasions. However, BellSouth has not even been willing to discuss these requirements with AT&T. AT&T needs to know how BellSouth plans to meet these requirements now. I have attached a copy of additional details for your information.

Also, after several attempts to meet to discuss how calls will flow through BellSouth's network, and, based on these call flows, what BellSouth will bill AT&T, we have been

Mr. F. Duane Ackerman
August 29, 1997
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unable to reach an agreement on the call flows that are critical to AT&T's market entry. We believe BellSouth's refusal to agree is because it believes AT&T cannot be the exchange access provider. But frankly, this has not been clearly stated. While BellSouth has indicated it has "somewhat modified" its position as it pertains to interstate access and local mutual compensation in Kentucky only, BellSouth has refused to discuss all of the call flows needed by AT&T. This is particularly perplexing to AT&T, given BellSouth's own data response filed in a Kentucky Public Service Commission case, which I have attached. AT&T reiterates its desire for a meeting with BellSouth to agree on all the call flows. For your information, I am attaching a description of the various call flows which need to be discussed.

As I mentioned earlier in this letter and in past correspondence, BellSouth's procrastination in addressing these issues has significantly delayed testing the use of UNEs in Florida and AT&T's market entry. I would remind you that testing in Florida began more than four (4) months ago; BellSouth's failure to respond to these issues has thwarted AT&T's efforts to move forward.

BellSouth's August 22, 1997, letter also ignores my August 1st request of BellSouth to confirm that BellSouth will make combinations of UNEs, including those that BellSouth asserts replicate existing BellSouth services, available, priced, provisioned, maintained and billed as UNEs in accordance with the 8th Circuit Court of Appeal's July 18, 1997, opinion. Given the 8th Circuit's decision, as well as the recently announced FCC decisions on the Ameritech § 271 application and Shared Transport, I request specific confirmation that:

1. BellSouth will provide all combinations of unbundled network elements, including those that BellSouth asserts may replicate existing BellSouth services, at rates based on forward-looking economic costs;
2. BellSouth will not separate unbundled network elements requested by AT&T where such elements are currently combined in BellSouth's network. That is, where AT&T orders combinations of UNEs that in the ordinary course are already combined within BellSouth's network, such as the platform being ordered in Florida, BellSouth will provide these elements as combined in BellSouth's network; and
3. BellSouth will impose no additional charges above the sum of the rates for all applicable UNEs contained in our interconnection agreements for UNEs that are already combined in BellSouth's network.

To the extent that you cannot confirm BellSouth's agreement with any of these items, I request that you state BellSouth's position in detail.

Duane, unfortunately, once again, I am compelled to bring the critical nature of these issues to your attention and to make sure you understand their adverse impact on AT&T's market entry plans. Again, AT&T needs to understand BellSouth's position on the availability of UNEs, both individually and in combination. AT&T also needs BellSouth to forward proper UNE billing and usage recording information immediately. Finally, AT&T needs your

Mr. F. Duane Ackerman

August 29, 1997

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personal commitment to resolve the open issues that will allow our UNE testing to move forward.

It is one thing to state that BellSouth "will cooperate in testing unbundled network elements with AT&T in Florida and Kentucky." It is another to commit the time, personnel, and other resources necessary to get the job done, again, including your personal attention. To date, BellSouth has promised the former, but its actions are just the opposite. The resulting delay is both obvious and intolerable. Please respond to each of the issues identified in this letter in writing by September 5, 1997.

Sincerely,



William J. Carroll

cc: Mark Feidler
Jerry Hendrix

Attachments

ATTACHMENT 21



BellSouth Interconnection Services
Suite 200
1960 West Exchange Place
Tucker, Georgia 30084

770 492-7550
Fax 770 492-9412

AT&T Regional Account Team

September 19, 1997

**Ms. Pamela Nelson
AT&T
Room 12W54
Promenade II
1200 Peachtree Street, NE
Atlanta, Georgia 30304**

Dear Pam:

This is in response to your letter dated September 2, 1997, concerning testing the E911 capability when providing service through Unbundled Network Elements. As you are aware BellSouth and AT&T have agreed to testing of agreed upon operational interfaces and business procedures for the purchase of unbundled network elements in Florida and Kentucky. Further, as you may recall one of the reasons that AT&T proposed including Kentucky as a testing site was because of BellSouth's stated position in Florida regarding the treatment of combinations of unbundled network elements that duplicate an existing BellSouth retail service. It was agreed that if BellSouth's position interfered with the complete testing of the interfaces and business procedures testing could be performed in Kentucky. Because of BellSouth's position, the Florida combinations were provisioned as resale and thus, the E911 capabilities were provisioned according to resale procedures. Therefore, the testing of the E911 capability when providing service through unbundled network elements should be performed in Kentucky.

A planning session with AT&T is scheduled for Tuesday, October 7, 1997. The agenda will include the discussion of a timeline and details for conducting the E911 testing in Kentucky. The meeting will be held at 1950 West Exchange Place, Room 119, from 9:00 AM - 11:00 AM.

If you have questions, please contact me at 770-492-7590 or Margaret Garvin at 770-492-7537.

Sincerely,

A handwritten signature in dark ink, appearing to read "Jan Burriss", written over a horizontal line.

Jan Burriss

cc: **Al Calabrese
Robert Oakes
Quinton Sanders
Margaret Garvin**

ATTACHMENT 22



James S. Hill
Negotiations & Implementation Manager

Room 12N13
Promenade II
1200 Peachtree St. NE
Atlanta, GA 30309
404 810-4929

June 27, 1997

Ms. Margaret Garvin
BellSouth Telecommunications, Inc.
Director
1960 West Exchange Place, Suite 410
Tucker, Georgia 30084

Dear Margaret,

As we discussed on June 25, 1997, AT&T is requesting BellSouth to assist AT&T in engaging a E911/911 capabilities test as part of the Florida Concept Testing for Unbundled Network Elements. Some of the specific activities that AT&T believes are necessary to facilitate and complete the test are as follows:

- Identify BellSouth's 911 coordinator and arrange a meeting or a conference call to determine what would be required to coordinate test calls. NOTE: It is highly likely that 911 agencies will not deal directly with AT&T since we do not have contracts with them. The agencies most likely will want AT&T to coordinate the test through BellSouth since BellSouth is providing the local facilities.
- Determine if any BellSouth tables require updating before test can be conducted, e.g. a table that identifies lines that should have 911 capability.
- Determine who will contact the Public Safety Answering Point (PSAP) to advise them AT&T will be making a test call. The agencies will probably be contact the PSAPs.
- Obtain names and telephone numbers of supervisors in each of the PSAP's to schedule the date and time for the calls.
- Request that the agencies provide advance copies of screens that display automatic number identification (ANI) and automatic location identification (ALI) information that comes across when 911 calls are received.
- Request the PSAP print the screen of the incoming call and fax a copy to the AT&T designated contact, BellSouth coordinator and the 911 agency, once the test call is made.
- BellSouth and AT&T should jointly analyze test results and determine if any additional testing is required.

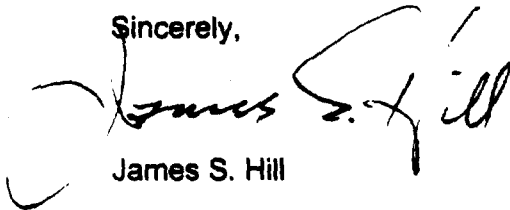
Ms. Margaret Garvin

-2-

June 27, 1997

AT&T would like to meet with BellSouth to discuss a timeline and details for conducting the E911/911 testing in July. Please provide dates that would be convenient to conduct a planning session for this test.

Sincerely,

A handwritten signature in black ink, appearing to read "James S. Hill". The signature is fluid and cursive, with a large initial "J" and "H".

James S. Hill

Copy to: Pamela Nelson
Jill Williamson

ATTACHMENT 23



BellSouth Interconnection Services
Suite 200
1960 West Exchange Place
Tucker, Georgia 30084

770 492-7550
Fax 770 492-9412

AT&T Regional Account Team

July 1, 1997

Mr. James Hill
Negotiations & Implementation Manager
AT&T Promenade II, FLOC 12N13
1200 Peachtree Street, NE
Atlanta, GA 30309

Dear Jim:

We have received your letter regarding E911 testing in Florida, dated June 27, 1997. Margaret Garvin has discussed your letter with me and has assigned me as the account team member to look into this request. The process has been started and I will keep you updated on the status.

Sincerely,

A handwritten signature in cursive script that reads "D. Foster Haley".

D. Foster Haley

cc: Margaret Garvin
Terrie Hudson
Pam Nelson
Jill Williamson

ATTACHMENT 24



BellSouth Interconnection Services
Suite 200
1960 West Exchange Place
Tucker, Georgia 30084

770 492-7550
Fax 770 492-9412

AT&T Regional Account Team

July 30, 1997

Mr. James Hill
Negotiations & Implementation Manager
AT&T
Promenade II, FLOC 12N13
1200 Peachtree Street, NE
Atlanta, GA 30309

Dear Jim:

This is in response to your letter dated June 27th, requesting end-to-end testing of E911 on Unbundled Network Elements (UNE), in Florida.

BellSouth has no procedures in place to accommodate E911 end-to-end testing on UNE services. If AT&T is interested in this service, a Bona Fide Request must be submitted.

Please call with any questions you have regarding this process. My number is 770-492-7564.

Sincerely,

A handwritten signature in black ink that reads "D. Foster Haley". The signature is written in a cursive, flowing style.

D. Foster Haley

cc: Margaret Garvin
Valerie Gray

ATTACHMENT 25



Robert J. Oakes
Manager

Room 12E19
Promenade II
1200 Peachtree St. NE
Atlanta, GA 30309
404 810-8286

August 18, 1997

Ms. Margaret Garvin
BellSouth Telecommunications, Inc.
Director
Suite 200
1960 West Exchange Place
Tucker, Georgia 30084

Margaret,

This is a request for your personal involvement to assist Foster Haley in coordinating an E911/911 test call for the Florida Unbundled Network Element concept test. In a meeting that you attended on June 25, 1997, Jim Hill of my organization made a request for BellSouth to coordinate an E911/911 test call in Florida. A follow up letter was sent to you on June 27, 1997 outlining the request in detail. Jim informed me that Foster Haley was assigned to this project on July 1, 1997.

Jim received a letter from Foster dated July 30, 1997. That letter stated that BellSouth does not have a process to accommodate end-to-end testing of E911/911 for Unbundled Network Element (UNE) services.

AT&T has not requested end-to-end testing of E911/911 on UNE services. AT&T is requesting a test call to ensure that the E911/911 systems are updated when the Unbundled Network Elements Platform/Platform Minus is ordered. AT&T's Pamela Nelson explained this to BellSouth's Terrie Hudson in response to Terrie's inquiry of the June 27, 1997.

I am concerned that this matter is not progressing and I am requesting your personal involvement to assist Foster in accomplishing this task. Please advise me of your progress by August 22, 1997.

Sincerely,

A handwritten signature in cursive script, appearing to read "Robert Oakes".

Copy to: Pamela Nelson
Quinton Sanders
Al Calabrese